

Message Text

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20

ACTION EA-09

INFO OCT-01 EUR-12 ISO-00 CIAE-00 COME-00 EB-07 INR-07

LAB-04 NSAE-00 PA-01 SIL-01 USIA-06 PRS-01 SAM-01

NSC-05 /055 W

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R 250715Z AUG 76

FM AMCONSUL IZMIR

TO SECSTATE WASHDC 1631

INFO AMEMBASSY ANKARA

AMCONSUL HONG KONG

USLO PEKING

AMEMBASSY TAIPEI

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E.O. 11652: N/A

TAGS: BEXP, PFOR, CH, TU, TW

SUBJECT: PRC WITHDRAWS FROM 45TH IZMIR INTERNATIONAL FAIR,

AUGUST 20 - SEPTEMBER 30, 1976

REF: IZMIR 245, TAIPEI 5648

1. FAR EAST TRADE SERVICE INC. PAVILION IS OF MODEST SIZE, APPROXIMATELY 28-35 FEET BY 12-16 FEET, LOCATED IN AN "OUT-OF-THE-WAY" SECTION OF THE FAIR. TWO OUTER WALLS DISPLAYS IN LARGE LETTERS SHOW NOT ONLY NAME OF FAR EAST TRADE SERVICE, BUT ALSO TAIPEI, TAIWAN AND INITIALS "R.O.C." IN ADDITION, SIGN NOTES THAT ALASDIN E. CETINTAS IS THE FIRMS'S GENERAL

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REPRESENTATIVE IN TURKEY. (CETINTAS IS NOT KNOWN IN IZMIR BUSINESS CIRCLES AND IS PRESUMABLY FROM ISTANBUL OR ANKARA). EXHIBITED ITEMS ARE DISPLAYED ON WALL SHELVES AND BINS. OVERALL EFFECT IS RATHER CRAMPED.

2. PRODUCTS EXHIBITED APPEAR TO BE OF GOOD QUALITY BUT ARE ARRANGED UNIMAGINATIVELY. LIST OF EXHIBITORS (COPY POUCHED
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TO AMEMBASSY TAIPEI) INCLUDE FIRMS IN FOLLOWING CATEGORIES

AND NUMBERS; 4. FOOD AND BEVERAGE, 22 ELECTRIC AND ELECTRONIC PRODUCTS, 15 HARDWARE, 6 PLASTIC PRODUCTS, 5 SPORTING GOODS AND STATIONERY, 6 TEXTILES, 6 TRANSPORTATION EQUIPMENT AND 15 OTHER COMPANIES OF VARIOUS TYPES. EXHIBITORS LIST CONTAINS ADVERTISEMENT FOR "TAIPEI TRADE SHOWS" AT "CETDC EXHIBITION CENTER.....TAIWAN, REPUBLIC OF CHINA." INITIALS R.O.C. ARE USED FOR ADDRESS, ON OUTSIDE BACK COVER, OF FAR EAST TRADE SERVICE, INC. NO INFORMATION YET AVAILABLE ON POTENTIAL SALES; AS OF AUGUST 23 NONE CONCLUDED OR UNDER DISCUSSION.

3. IN RESPONSE TO CONGEN OFFICER'S REQUEST FOR LITERATURE TURKISH PAVILION ATTENDANT CALLED OVER A MR. CHANG (PRESUMABLY C.H. CHANG MENTIONED IN TAIPEI REFTTEL). UPON CONGEN OFFICER'S

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EXPLANATION THAT HE WAS AMERICAN COMMERCIAL OFFICER FOR THIS AREA, MR. CHANG PROVIDED THE PAMPHLET "LIST OF EXHIBITORS". HE VOLUNTEERED THAT HIS "COMPANY'S" POSITION WAS "DELICATE" AND SAID THAT PAMPHLETS WERE NOT BEING DISSEMINATED TO ANYONE. MR. CHANG WAS VERY PLEASANT AND SEEMED PLEASED AT CONGEN OFFICER'S INTEREST BUT TERMINATED CONVERSATION AFTER BRIEF EXCHANGE.

4. ANOTHER CONGEN OFFICER WAS VISITING PAVILLION AUGUST 23, CHANG APPEARED AT HIS SIDE; WHEN FORMER INTRODUCED HIMSELF CHANG RESPONDED CORDIALLY AND CALLED OVER HIS ASSOCIATE "GRGORY S.L. HANG", WHOM CHANDZRCBAAKGCE AS HIS "BOSS". HANG DEETRIED HIMSELF AS RETIRED ARMY OFFICER, WHO SPENT TOTAL OF TEN YEARS IN TURKEY - 1971-73 AT ISTANBUL STAFF COLLEGE, AND EARLIER YEARS AS MILITARY ATTACHE AT ANKARA. HANG'S VISITING CARD LISTS HIM AS "DIRECTOR, PRODUCTS EXHIBITION OF THE REPUBLIC OF CHINA, DEPUTY DIRECTOR, PUBLICATIONS DEPARTMENT, CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL." MOFFETT

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Message Attributes

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